



INTERNATIONAL
TRADE
ADMINISTRATION

Trans-Pacific Partnership








California: Supporting Made-in-America Exports and Jobs



TPP Countries* are Important for California's Exporters

- **\$71.6 Billion** in goods exports from California to TPP countries in 2014, including **\$12.2 Billion** in goods exports to Japan, **\$2.3 Billion** to Malaysia, and **\$1.2 Billion** to Vietnam
- **41%** of California's goods exports went to TPP countries in 2014
- **39,160** companies from California exported goods to TPP countries in 2013 – **95%** were small and medium sized companies

TPP Will Eliminate All Foreign Import Taxes on Industrial and Consumer Goods, Benefiting California's Top Export Sectors

	 Information and Communication Technologies	 Health Products	 Transportation Equipment	 High-Tech Instruments	 Chemicals
Before TPP	\$3.6 Billion State's Exports to New TPP Countries** in 2014 35% Current Maximum Tariff in Sector	\$1.8 Billion State's Exports to New TPP Countries** in 2014 30% Current Maximum Tariff in Sector	\$1.5 Billion State's Exports to New TPP Countries** in 2014 25% Current Maximum Tariff in Sector	\$977 Million State's Exports to New TPP Countries** in 2014 25% Current Maximum Tariff in Sector	\$810 Million State's Exports to New TPP Countries** in 2014 35% Current Maximum Tariff in Sector
With TPP	99.6% of U.S. Goods Exports will be Duty-Free Immediately in the New TPP Countries	99.9% of U.S. Goods Exports will be Duty-Free Immediately in the New TPP Countries	99.9% of U.S. Goods Exports will be Duty-Free Immediately in the New TPP Countries	99.6% of U.S. Goods Exports will be Duty-Free Immediately in the New TPP Countries	97.2% of U.S. Goods Exports will be Duty-Free Immediately in the New TPP Countries

* **TPP Countries:** Australia, Brunei, Canada, Chile, Japan, Malaysia, Mexico, New Zealand, Peru, Singapore, the United States, and Vietnam

** **New TPP Countries:** Countries with which the United States currently does not have preferential market access – Brunei, Japan, Malaysia, New Zealand, and Vietnam

www.trade.gov/fta/TPP
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Additional New Market Access Benefits for California



Agriculture: TPP will provide new and commercially meaningful market access for U.S. exports of food and agricultural products; eliminate the use of agricultural export subsidies; discourage countries from imposing export restrictions; and ensure food safety, animal health, and plant health measures are developed and implemented transparently and in a science-based manner.

For more information, please visit:
www.fas.usda.gov/TPP



Services: TPP will expand market access and investment opportunities in a number of services sectors, including entertainment, telecommunications, software licensing, the Internet industry, retailing, and logistics/express delivery. TPP will bar discrimination against digital provision of services and prevent customs duties on electronic transmissions.

For more information, please visit:
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TPP Works for California

Saves Money, Increases Competitiveness



Digital Economy: Establishes requirements that support a single, global Internet, including ensuring a free flow of data across borders. Promotes non-discriminatory treatment of digital products transmitted electronically, including a commitment that TPP countries will not impose customs duties on digital products.

Intellectual Property Rights: Establishes strong protections for patents, trademarks, copyrights, and trade secrets, including safeguards against cyber-theft of trade secrets, as well as robust enforcement that will protect innovation and the good jobs it supports.

Technical Barriers to Trade (TBT) and Regulatory Coherence: Enhances transparency, reduces unnecessary testing and certification costs, and promotes greater openness as standards are developed. Establishes sector-specific TBT commitments on medical devices, pharmaceuticals, cosmetics, information and communication technologies, food and food additives, organics, and distilled spirits that strive to align standards and regulations across the TPP region.

Customs and Rules of Origin: Creates transparent and predictable rules to facilitate the quick release of goods and promote TPP regional supply chains. Promotes common rules of origin and customs procedures to ensure that TPP benefits go to the United States and other TPP countries, not countries like China.

Government Procurement: Increases access to government procurement markets in TPP countries and ensures fair, transparent, and non-discriminatory rules.

Promotes Fairness & American Values



Environment: Creates strong and enforceable environment obligations and includes new provisions on wildlife trafficking, illegal logging, and illegal fishing practices.

Labor: Establishes enforceable obligations, including adherence to fundamental labor rights as recognized by the International Labor Organization.

State-Owned Enterprises (SOEs): Develops rules to ensure that U.S. private sector businesses and workers are able to compete on fair terms with SOEs engaged in commercial activity.

Investment: Ensures that U.S. investors have the same kinds of protections in TPP markets that the United States already provides to investors here at home.

Enforcement: Establishes fair and transparent dispute settlement mechanism that applies to all chapters and procedures to settle disputes in a timely manner.

California Companies and Workers Depend on World Markets

775,320

U.S. Jobs Supported
by Goods Exported
from California in 2014



\$173.8 Billion

2014 Total Goods
Exports from
California



75,175

Companies
Exported Goods from
California in 2013



96%

SME share of Goods-
Exporting Companies
from California in 2013



45%

SME share of
California's Goods
Exports in 2013



Metropolitan Exports in 2014



- Los Angeles – Long Beach – Anaheim **\$75.5 Billion**
- San Francisco – Oakland – Hayward **\$26.9 Billion**
- San Jose – Sunnyvale – Santa Clara **\$21.1 Billion**